assimil8

Microsoft Azure Product Guide

Save on Microsoft Azure License Costs with assimil8

An overview



Introduction

Are you paying full retail for your Microsoft Azure licenses?

At assimil8, we help companies just like yours significantly reduce their Microsoft Azure license costs by partnering with an **approved Microsoft partner** to provide discounted licenses.

But that's not all—we don't just stop at helping you save money. We provide a **dedicated support resource** to ensure that you're getting the most out of your Microsoft Azure environment.

This service combines **cost savings** and **tailored support**, making it the perfect solution for businesses looking to maximise their Azure investment without paying full price.

Whether you're already using Azure or considering migrating to it, assimil8's service offers unparalleled value.

Microsoft Azure

assimil8 has partnered with an approved Microsoft partner to provide discounted licenses.



Key Objectives

Our Microsoft Azure License Cost Reduction Service is designed to deliver value across two major fronts: cost reduction and enhanced support. Below are the key objectives of the service:

Cost Savings on Microsoft Azure Licenses

What it is:

We work with a **Microsoft-approved partner** to offer discounted Microsoft Azure licenses, allowing you to access the full power of Azure at significantly reduced cost.

Why it Matters:

Microsoft Azure's retail pricing can add up quickly, especially for businesses with large-scale cloud deployments. By purchasing through our partner, you can save money without sacrificing access to any of Azure's powerful cloud services. These savings can be reinvested into other areas of your IT infrastructure, driving further business value.

Dedicated Support from assimil8

What it is:

In addition to the cost savings on your licenses, you'll also have access to a **dedicated support function** through assimil8. Our expert team will help you with everything from day-to-day troubleshooting to complex Azure deployments and optimisation.

Why it Matters:

Managing a cloud environment can be complex and time-consuming. Having a dedicated support resource ensures that your Azure environment is always performing at its best. Whether you need assistance, monitoring, or optimisation, our team is here to provide support.

Maximise Your Azure Investment

What it is:

We help you leverage the full range of Azure's capabilities to ensure that you're using the right services at the right time, without overspending.

Why it Matters:

Many businesses aren't fully optimising their cloud environments and end up paying for services they don't use. With our team's expert guidance, you'll be able to streamline your Azure usage, ensuring that your cloud infrastructure is not only cost-effective but also fully aligned with your business needs.

Seamless Migration and Optimisation Support

What it is:

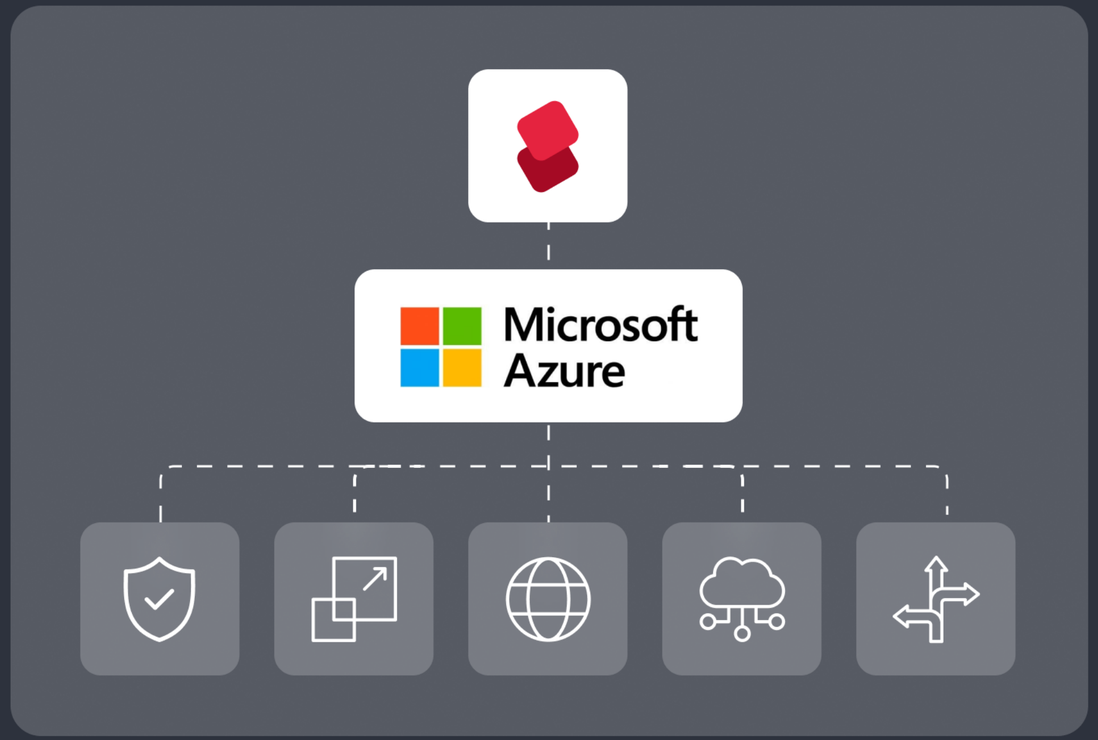
For companies looking to migrate to Azure or optimise their current environment, we offer **hands-on assistance** to ensure a smooth transition and long-term performance improvements.

Why it Matters:

Migrating to or optimising a cloud environment can be overwhelming, but with assimil8's support, you'll have the expertise needed to ensure your migration is seamless and your Azure environment is running efficiently. We also help with ongoing monitoring to ensure your setup stays optimal as your needs evolve.

Immediate Benefits

By choosing assimil8 to manage your Microsoft Azure licenses and support, you'll experience immediate and long-term benefits:



01 **Significant Cost Savings**

Enjoy discounted Azure licenses compared to retail prices, allowing you to reduce your overall cloud expenditure.

02 **Dedicated Support**

With our support team on hand, you'll have experts ready to help at any time, ensuring minimal downtime and optimised performance.

03 **Simplified Cloud Management**

We take the complexity out of managing your Azure environment, allowing your internal teams to focus on core business activities.

04 **Proactive Monitoring**

Our support team doesn't just react to problems—we proactively monitor your environment to address potential issues before they affect your business.

05 **Flexible Solutions**

Whether you need full-scale migration support, minor optimisations, or ongoing day-to-day management, we provide flexible, tailored solutions to meet your specific needs.

Our Approach

Our process is designed to be smooth, efficient, and tailored to your specific needs. Here's how we do it:



Initial Consultation and Assessment

We start with a deep dive into your existing Microsoft Azure environment, understanding your cloud usage, licensing structure, and pain points. If you're new to Azure, we help assess your business needs and develop a plan for your migration.



Cost-Saving License Procurement

We work directly with our Microsoft-approved partner to secure discounted Azure licenses for your business.

This ensures you get the best price without compromising service quality.



Deployment or Optimisation

If you're migrating to Azure, our team assists with deployment to ensure a smooth transition.

If you're already using Azure, we conduct a thorough optimisation to ensure your setup is cost-efficient and tailored to your needs.



Ongoing Support and Optimisation

Once everything is set up, we provide ongoing support through our dedicated team. From troubleshooting to proactive monitoring, we ensure your Azure environment continues to deliver value. We also offer regular reviews to identify further cost-saving and optimisation opportunities.

Next Steps

Ready to save money on your Microsoft Azure licenses and gain access to a dedicated support team? Here's how to get started.

01

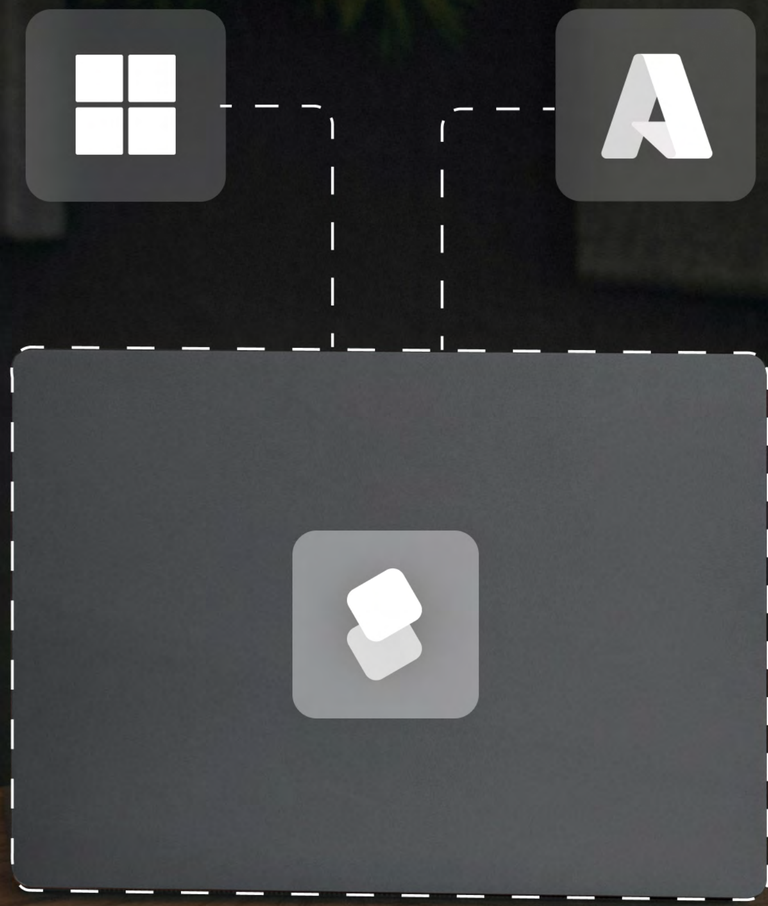
Contact Us for a Free Consultation:
Reach out to us today to schedule a free consultation. During this session, we'll assess your current Azure usage or help you plan for a migration.

02

Review Your Savings:
We'll provide a detailed breakdown of the savings you can expect by switching to discounted Azure licenses through our Microsoft-approved partner.

03

Implementation:
Once you're ready, we'll manage the transition to your new Azure licenses and ensure your cloud environment is fully optimised and supported.



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At assimil8, we're here to help you get the most out of Microsoft Azure, both in terms of cost savings and operational efficiency. By partnering with us, you will benefit from discounted licenses, dedicated support, and ongoing optimisation, ensuring that your cloud infrastructure continues to deliver value for your business.

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